

Memo

Date:	5/21/14
To:	Mayor and Councilmembers
From:	John Seaton, Risk Management
Subject:	Agenda Item for 6/17/14 Council Meeting
Contact:	John Seaton, Risk Mgmt, 657-4359 ext 1631
Caption:	CONSENT
	<u>Consideration of rejecting all bids for RM 02-14</u>
Summary:	Bids were solicited for a new Steinway D Concert Grand piano from local, state, and national piano dealers. Upon further consideration of the San Angelo Symphony, they would like to entertain bids for used or refurbished pianos, in addition to new pianos.
History:	The Steinway D Concert Grand piano was one of two grand pianos belonging to the City that were being stored temporarily at the Lone Star Moving Warehouse when it was destroyed by fire on 2/28/13. Both pianos were destroyed in the fire. Both pianos are insured for fire loss by TML at replacement cost value. The City has a \$10,000 deductible for the loss.
Financial Impact:	N/A
Related Vision Item (if applicable):	N/A
Other Information/ Recommendation:	Staff recommends rejecting all bids and re-bidding to include used or refurbished pianos.
Attachments:	Bid Tabulation
Presentation:	N/A
Publication:	N/A
Reviewed by Director:	Lisa Marley, HR/Risk Director
Approved by Legal:	N/A



CITY OF SAN ANGELO

RFB: RM-02-14 Risk Management:Piano (Steinway)

Bid Due Date: March 19, 2014

Item #	DESCRIPTION	Collora Piano	Collora Piano	Steinway Piano Gallery	Plum Piano Restoration	Tarpley Music Company	Vienna International
	Grand Piano- Steinway D (or equivalent) *Brand/Model	Bosendorfer 280	Schimmel 280	Steinway D	Steinway	Yamaha CFX	Sauter 275
1	Piano Base Price	154,999.00	87,855.00	118,968.00	75,000.00	119,777.00	92,836.00
2	* Concert Bench: Steinway Artist Bench	Included	Included	Included	Included	Included	Included
3	* Fitted Piano Cover Option A	400.00	400.00	497.00	995.00	Included	Included
4	* Fitted Piano Cover Option B	450.00	450.00	550.00	925.00	Included	Included
5	* Spider Dolly	600.00	600.00	780.00	935.00	Included	Included
6	Delivery to San Angelo, Texas (F.O.B.)	600.00	600.00	600.00	1,200.00	Included	Included
7	Set up and tuning and voicing after delivery	Included	Included	Included	Included	Included	Included
8	5 year warranty to include parts and labor for Piano	10 year	10 year	Included	Included	Included	Included
Total Bid		\$ 157,049.00	\$ 89,905.00	\$ 121,395.00	\$ 79,055.00	\$ 119,777.00	\$ 92,836.00

***Refurbished*

Are these prices based on a purchasing cooperative contract?

No

No

No

No

No

No

If Yes: Name of Cooperative;

NA

NA

NA

NA

NA

NA

Contract No:

NA

NA

NA

NA

NA

NA

Payment Terms/Discount (if any):

N30

N30

NA

NA

NA

Due Upon Receipt of Invoice

Bids Sent to:

Branin's Horn and String Shop - San Angelo, Texas

Collora Piano - Dallas, Texas

Cordogan's Pianoland- Geneva, Illinois

Houston Piano Co. - Houston, Texas

Plum Pianos, Inc. - Lagrange, Texas

Tarpley Music Co. - San Angelo, Texas

No-Bid